

**Lee County Industrial Development Authority  
Board Meeting Notes  
Collaboratory, 2031 Jackson Street, Multi-Purpose Room 2  
December 18, 2024**

**I. CALL TO ORDER**

The regular meeting of the Lee County Industrial Development Authority was called to order at 10:05 am on December 18, 2024 by Robbie Roepstorff, Board Chair, and determined that a quorum was present.

**Members Present**

Douglas Gyure	Robbie Roepstorff	Gail Markham
Wayne Kirkwood	Matthew Price	Tom Hoolihan
Teri Hansen		

**Guests Present**

Latasha Seth, Lee County Records Management  
Melissa Butler, Lee County Records Management

**Staff Present**

Warren Baucom, EDO	Thomas B. Hart, General Counsel
Sharon Brotherton, Administrator	

**II. APPROVAL OF MINUTES** – Wayne Kirkwood made a motion to approve the minutes of the Annual Meeting on September 5, 2024; seconded by Gail Markham, and unanimously approved.

**III. TREASURER’S REPORT**

Gail Markham presented the financial reports for the fiscal year ended September 30, 2024. Gail Markham made a motion to accept the financial reports as presented; seconded by Matt Price, and unanimously approved.

Gail Markham presented the financial reports for the current fiscal year at November 30, 2024. Gail Markham made a motion to accept the financial reports as presented; seconded by Matt Price, and unanimously approved.

Gail Markham started the presentation of the proposed budget amendments for FY24-25. Since the meeting agenda called for a proposal for website changes, the chair elected to table the discussion until after that discussion topic was complete.

**IV. HORIZON COUNCIL REPORT**

Robbie Roepstorff reported to the Authority that since her last report, one Executive Committee meeting was held December 13, 2024. 2025 officers were not voted by membership in November so an ad-hoc meeting is scheduled to call the vote and appoint the 2025 officers of the Horizon Council in February, prior to the annual meeting. Brian Hammon will be the new liaison from Lee County Commission, replacing Ray Sandelli. The By-Laws committee is tweaking membership terminology led by Richard Aiken. The Supplier Diversity Committee partnered with Enterprise Mobility for a conference where attendees interacted with Chris-Tel Construction and Florida Blue among others. Stem to Career committee is creating an AI challenge through the public

**Next IDA Board of Directors Meeting January 15, 2025  
Collaboratory**

school system in Lee county and some charter schools where a cash award will be presented to the winners at the Edison Awards. The Annual Meeting is scheduled for February 6, 2025, at the Broadway Palm Dinner Theater.

#### **V. OLD BUSINESS**

Thomas Hart, General Counsel, advised the authority members that he and Robbie Roepstorff had completed the Lee Health Bond Closing where \$846 million in bonds shall pass through the IDA. He is currently still working out some details with the participating banks.

#### **VI. NEW BUSINESS**

Priority Marketing had a proposal in front of the IDA for website updates, hosting and occasional site content updates. Matt Price made a motion to accept the proposal for Priority Marketing to perform technical programming updates, host the website and provide regular website technical updates; seconded by Wayne Kirkwood and unanimously approved. Teri Hansen abstained from the vote as the owner of Priority Marketing.

After the acceptance of the Priority Marketing website proposal, Gail Markham continued her presentation of the revised budget recommendation to increase the budget for the website by \$5,000 and to increase Bond Closing income in consideration of the Lee Health closing. Gail Markham made a motion to accept the revised budget as discussed; seconded by Matt Price, and unanimously approved.

#### **VII. LEGAL COUNSEL COMMENTS**

Thomas Hart advised the authority members of the resolution for signature and publication listing the 2025 meeting dates approved in the previous fiscal year. Tom Hoolihan made a motion to accept the resolution; seconded by Wayne Kirkwood, and unanimously approved.

Mr. Hart attended the Lee County Commission meeting in October 2024 with Mrs. Reopstorff where Commissioner Greenwell commented on record that the IDA has received a windfall that he had an idea for usage of the funds. There seems to be some misunderstanding as the IDA is a separate entity. Mr. Hart is speaking with John Talmadge and Mark Mora about a meeting with Commissioner Greenwell to explain the purpose of the IDA.

The Lee Clerk's office minutes department is in attendance to record the meeting. Mr. Hart will follow up with Kevin Karnes, Clerk of the Court regarding the duplication of efforts and autonomy of the IDA as a separate entity from Lee County.

Mr. Hart will produce a red-lined version of the current By-Laws at the January meeting for discussion.

#### **VIII. ADJOURNMENT**

With there being no further business, the meeting was adjourned at 11:05 am by Robbie Roepstorff, Board Chair.

**Next IDA Board of Directors Meeting January 15, 2025  
Collaboratory**